

## BACKGROUND

This spreadsheet will be used to produce direct comparisons between submissions  
Passenger numbers used will be those provided in the accompanying documentation to the RFP

## PROCESS

Bidders are required to complete the highlighted cells in this spreadsheet, and return it by the date indicated in the RFP  
The supplied costs will be input to the common business planning spreadsheet  
Each bidder's resulting output will be supplied to the company, by the date specified, to verify costs and profitability  
Each bidder will be required to confirm or amend the data supplied as part of the RFP submission  
The figures shown in the submitted RFP will form the basis of any contract between St Helena Government and the air services provider

## AIRCRAFT DATA

Please supply the following information for the proposed aircraft (alternative types require a separate Annex submission)

Aircraft type  
MTOW (kg)  
MLW (kg)  
MZFW (kg)  
RTOW (kg) Runway 20  
RLW (kg) Runway 02 10kt T/W  
RLW (kg) Runway 02 15kt T/W  
Expected OWE (kg)  
Fuel capacity (kg)  
Cabin crew numbers per flight


Seating configuration	Total seats	Seat pitch (")
Class 1		
Class 2		
Class 3		
Total	0	

## ROUTE STRUCTURE

	Origin airport	Technical stop airport (if required)	Round trip fuel burn (kg)	Round trip block time (hours)
Route 1				
Route 2 (if applicable)				

## ANNUAL FREQUENCY

	Year 1	Year 2	Year 3	Year 4	Year 5
Route 1					
Route 2 (if applicable)					

## COMMON ASSUMPTIONS

Exchange rate	US\$1.25 to £1	R17:£1
Landing fee at St Helena	£4 per metric tonne or part thereof of MTOW, to include security charges	
Parking fee at St Helena	20% of the landing fee per 24 hours, after the first four hours	
Departure tax at St Helena	£17 per passenger	
Ground handling at St Helena	£800 per aircraft turnaround to cover, ramp, passenger and cargo handling	
Landing fee at Ascension Island	US\$3,800 per rotation	