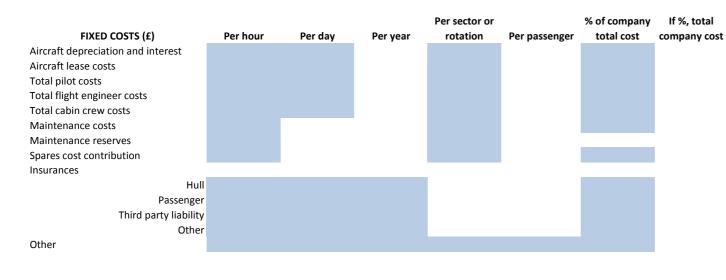
OPERATING COSTS

Please supply details of the operating costs **THAT WOULD APPLY TO THE PROPOSED SERVICES**, and indicate the **BASIS** of charging for each element in the relevant cell in each row Where the cost is a percentage of the company's total cost for that element, please supply the total cost against which the percentage is to be applied, and a justification for the percentage For the company contribution element, please state the basis of the figure or percentage indicated, identifying those elements to which any percentage would apply

Fuel price - Origin Airport
Fuel price - Transit Airport
Fuel price - St Helena £1 per litre

				Per sector or		% of company	If %, total
VARIABLE COSTS (£)	Per hour	Per day	Per year	rotation	Per passenger	total cost	company cost
Fuel Route 1							
Fuel Route 2							
Landing fee St Helena							
Landing fee Origin 1							
Landing fee Origin 2							
Landing fee Tech Stop 1							
Landing fee Tech Stop 2							
Navigation fees Route 1							
Navigation fees Route 2							
Average catering cost							
Ground handling costs St Helena				800			
Ground handling costs Origin 1							
Ground handling costs Origin 2							
Ground handling costs Tech stop 1							
Ground handling costs Tech stop 2							
Line maintenance costs Route 1							
Line maintenance costs Route 2							
Crew expenses							
Overnight accommodation							
Airport taxes Route 1							
Airport taxes Route 2							
Passenger Taxes Route 1							
Premium passengers							
Economy class passengers							
Passenger Taxes Route 2							
Premium passengers							
Economy class passengers							
Other							



To include salaries, social costs, training, uniforms To include salaries, social costs, training, uniforms To include salaries, social costs, training, uniforms

				Per sector or		% of company	If %, total
OVERHEAD COSTS (£)	Per hour	Per day	Per year	rotation	Per passenger	total cost	company cost
Operating company management							
Staff dedicated to operation costs							
Headquarter, other costs							
Lounges							
Joint venture partner costs							
Revenue management software							
CRS/GDS fees							
Aircraft costs - CofA, CofR							
Other 1							
Other 2							
Other 3							

If %, state

COMPANY CONTRIBUTION A
Operating margin

which elements are Annual figure Percentage included